

| STATEMENT OF ASSETS AND LIABILITIES | Rs. In lakhs |  |
| :---: | :---: | :---: |
|  | STANDALONE |  |
| Particulars | $\begin{gathered} \hline \text { September } \\ \mathbf{3 0 , 2 0 1 8} \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ \text { 31, 2018 } \\ \text { (Audited) } \end{gathered}$ |
| ASSETS |  |  |
| Non-current assets |  |  |
| Property, plant and equipment | 3,488 | 3,533 |
| Capital work in progress | 124 | 66 |
| Intangibles under development | 84 | 69 |
| Financial assets |  |  |
| Investment in subsidiaries | 21 | 21 |
| Investment in partnership firm | 112 | 112 |
| Other investments | 48 | 48 |
| Loans | 9 | 11 |
| Trade receivables | - | 10 |
| Others | 132 | 114 |
| Non-current tax assets (net) | 92 | 62 |
| Other non-current assets | 19 | 19 |
|  | 4,129 | 4,065 |
| Current assets |  |  |
| Inventories | 1,231 | 947 |
| Financial assets |  |  |
| Trade receivables | 4,110 | 4,093 |
| Cash and cash equivalents | 115 | 128 |
| Bank balances other than above | 343 | 329 |
| Loans | 39 | 47 |
| Others | 109 | 95 |
| Other current assets | 1,528 | 1,374 |
|  | 7,475 | 7,013 |
| TOTAL ASSETS | 11,604 | 11,078 |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Equity share capital | 562 | 562 |
| Other equity | 3,565 | 3,548 |
| Total equity | 4,127 | 4,110 |
| Liabilities |  |  |
| Non-current liabilities |  |  |
| Financial liabilities |  |  |
| Borrowings | 1,180 | 1,309 |
| Other financial liabilities | 2 | 4 |
| Provisions | 73 | 75 |
| Deferred tax liabilities (net) | 175 | 184 |
|  | 1,430 | 1,572 |
| Current liabilities |  |  |
| Financial liabilities |  |  |
| Borrowings | 2,192 | 2,056 |
| Trade payables |  |  |
| Total outstanding dues to micro, small and medium enterprises | - | - |
| Total outstanding dues of creditors other than micro, small amd medium enterprises | 2,979 | 2,504 |
| Other financial liabilities | 291 | 330 |
| Other current liabilities | 546 | 438 |
| Provisions | 39 | 68 |
|  | 6,047 | 5,396 |
| TOTAL EQUITY AND LIABILITIES | 11,604 | 11,078 |
| See accompanying notes to the financial results |  |  |


| In accordance with Ind AS 108-"Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of Insulation and Trading Reporting of Segment wise Standalone Revenue, Results, Assets and Liabilities for the quarter ended September 30, 2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | STANDALONE |  |  |  |  |  |
|  | QUARTER ENDED |  |  | HALF YEAR ENDED |  | YEAR ENDED |
|  | September 30, 2018 (Unaudited) | June <br> 30, 2018 <br> (Unaudited) | September 30, 2017 (Unaudited) | September 30, 2018 (Unaudited) | September 30, 2017 (Unaudited) | March 31, 2018 (Audited) |
| Segment Revenue |  |  |  |  |  |  |
| Insulation | 3,626 | 3,761 | 3,415 | 7,387 | 6,978 | 14,060 |
| Trading | 337 | 360 | 178 | 697 | 416 | 994 |
| Total Revenue | 3,963 | 4,121 | 3,593 | 8,084 | 7,394 | 15,054 |
| Segment Results |  |  |  |  |  |  |
| Insulation | 129 | 364 | 249 | 493 | 452 | 995 |
| Trading | 24 | 11 | (1) | 35 | (8) | 29 |
| Total Segment Results | 153 | 375 | 248 | 528 | 444 | 1,024 |
| Less: Finance costs | (109) | (112) | (115) | (221) | (211) | (444) |
| Less: Other un-allocable expenditure net of un-allocable income | (87) | (218) | (241) | (305) | (458) | (784) |
| Add: Exceptional items | ( 3 | - | - | - | - | 245 |
| Profit before tax | (43) | 45 | (108) | 2 | (225) | 41 |
| Segment Assets |  |  |  |  |  |  |
| Insulation | 10,221 | 10,348 | 9,788 | 10,221 | 9,788 | 9,627 |
| Trading | 457 | 466 | 350 | 457 | 350 | 373 |
| Un-allocable corporate assets | 926 | 960 | 566 | 926 | 566 | 1,078 |
| Total Segment Assets | 11,604 | 11,774 | 10,704 | 11,604 | 10,704 | 11,078 |
| Segment Liabilities |  |  |  |  |  |  |
| Insulation | 3,378 | 3,569 | 3,245 | 3,378 | 3,245 | 2,947 |
| Trading | 233 | 275 | 331 | 233 | 331 | 225 |
| Un-allocable corporate liabilities | 3,866 | 3,776 | 3,220 | 3,866 | 3,220 | 3,796 |
| Total Segment Liabilities | 7,477 | 7,620 | 6,796 | 7,477 | 6,796 | 6,968 |

## Segment revenue and expenses: <br> Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis

Segment assets and liabilities:
Segment assets and liabilities include all relevant amounts pertaining to a segment, which are directly attributable to individual segments or are attributable to individual segments on a reasonable basis.


| STATEMENT OF ASSETS AND LIABILITIES |  | Rs. In lakhs |
| :---: | :---: | :---: |
| Particulars | CONSOLIDATED |  |
|  | $\begin{gathered} \hline \text { September } \\ \mathbf{3 0 , 2 0 1 8} \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } \\ 31,2018 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| ASSETS |  |  |
| Non-current assets |  |  |
| Property, plant and equipment | 5,143 | 5,145 |
| Capital work in progress | 264 | 202 |
| Goodwill | 242 | 242 |
| Intangibles under development | 84 | 69 |
| Financial assets |  |  |
| Other investments | 48 | 48 |
| Loans | 9 | 11 |
| Trade receivables | - | 10 |
| Others | 134 | 114 |
| Non-current tax assets (net) | 93 | 63 |
| Other non-current assets | 19 | 19 |
|  | 6,036 | 5,923 |
| Current assets |  |  |
| Inventories | 1,718 | 1,333 |
| Financial assets |  |  |
| Trade receivables | 3,686 | 3,713 |
| Cash and cash equivalents | 124 | 158 |
| Bank balances other than above | 355 | 341 |
| Loans | 39 | 47 |
| Others | 120 | 105 |
| Other current assets | 1,068 | 895 |
|  | 7,110 | 6,592 |
| TOTAL ASSETS | 13,146 | 12,515 |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Equity share capital | 562 | 562 |
| Other equity | 3,567 | 3,557 |
| Total equity | 4,129 | 4,119 |
| Liabilities |  |  |
| Non-current liabilities |  |  |
| Financial liabilities |  |  |
| Borrowings | 1,407 | 1,531 |
| Other financial liabilities | 2 | 4 |
| Provisions | 88 | 75 |
| Deferred tax liabilities (net) | 175 | 184 |
|  | 1,672 | 1,794 |
| Current liabilities |  |  |
| Financial liabilities |  |  |
| Borrowings | 2,507 | 2,363 |
| Trade payables |  |  |
| Total outstanding dues to micro, small and medium enterprises | - | - |
| Total outstanding dues of creditors other than micro, small amd medium enterprises | 3,782 | 3,114 |
| Other financial liabilities | 291 | 340 |
| Other current liabilities | 664 | 680 |
| Provisions | 101 | 105 |
|  | 7,345 | 6,602 |
| TOTAL EQUITY AND LIABILITIES | 13,146 | 12,515 |



## NOTES:


 with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules thereafter.
 eviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the unaudited consolidated financial results for these periods provide a true and fair view of the Company's affairs.
 financial results for the half year ended September 30, 2018 also includes the profit from the controlled entity amounting to Rs. 7.36 lakhs under other income
 year ended 30th Septmber 2017 are not comparable to those thereafter. Hence, the following information is provided for comparability of revenue from operations across various periods

|  |  |  |  |  |  | Rs. In Lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | STANDAL |  |  |  |
|  |  | UARTER ENDE |  | HALF YE | ENDED | YEAR ENDED |
| Particulars | $\begin{gathered} \hline \text { September } \\ \mathbf{3 0 , 2 0 1 8} \end{gathered}$ <br> (Unaudited) | $\begin{gathered} \hline \text { June } \\ \mathbf{3 0 , 2 0 1 8} \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \hline \text { September } \\ \text { 30, } 2017 \end{gathered}$ <br> (Unaudited) | September 30, 2018 <br> (Unaudited) | September 30, 2017 <br> (Unaudited) | March 31,2018 <br> (Audited) |
| Revenue from operations | 3,963 | 4,121 | 3,593 | 8,084 | 7,394 | 15,054 |
| Less: Excise duty | - | - | - | - | 286 | 286 |
| Net revenue | 3,963 | 4,121 | 3,593 | 8,084 | 7,108 | 14,768 |
|  |  |  |  |  |  |  |
|  |  |  | CONSOLID | TED |  |  |
|  |  | UARTER ENDE |  | HALF YE | ENDED | YEAR ENDED |
| Particulars | $\begin{gathered} \text { September } \\ \text { 30, 2018 } \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \hline \text { June } \\ \mathbf{3 0 , 2 0 1 8} \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \hline \text { September } \\ \text { 30, } 2017 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September } \\ \text { 30, } 2018 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | September 30, 2017 <br> (Unaudited) | March <br> 31, 2018 <br> (Audited) |
| Revenue from operations | 4,783 | 4,702 | 3,907 | 9,485 | 8,385 | 17,310 |
| Less: Excise duty | - | - | - | - | 525 | 525 |
| Net revenue | 4,783 | 4,702 | 3,907 | 9,485 | 7,860 | 16,785 |

 adjustments required to the retained earnings at April 01, 2018. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in financial results.
g) The above financial results are also available on the stock exchange websites www.bseindia.com, www.nseindia.com and on our website www.beardsell.co.in
h) Figures of the previous period, wherever necessary, have been regrouped / reclassified to conform to the current period's classification / presentation.

