

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of Insulation and Trading.
Reporting of Segment wise Standalone and Consolidated Revenue, Results, Assets and Liabilities for the quarter ended June 30, 2018
Rs. In Lakhs

|  | QUARTER ENDED |  |  | YEAR ENDED | QUARTER ENDED |  |  | YEAR ENDED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{array}{c\|} \hline \text { June } \\ 30,2018 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { March } \\ \text { 31, 2018 } \\ \text { (Audited) } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { June } \\ \text { 30, 2017 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | March <br> 31, 2018 <br> (Audited) | $\begin{array}{c\|} \hline \text { June } \\ \text { 30, 2018 } \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { March } \\ \text { 31, 2018 } \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { June } \\ \text { 30, 2017 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ \text { 31, 2018 } \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| Segment Revenue |  |  |  |  |  |  |  |  |
| Insulation | 3,761 | 3,853 | 3,571 | 14,060 | 4,342 | 4,852 | 4,240 | 16,316 |
| Trading | 360 | 311 | 238 | 994 | 360 | 311 | 238 | 994 |
| Total Revenue | 4,121 | 4,164 | 3,809 | 15,054 | 4,702 | 5,163 | 4,478 | 17,310 |
| Segment Results |  |  |  |  |  |  |  |  |
| Insulation | 364 | 492 | 203 | 995 | 391 | 512 | 167 | 1,073 |
| Trading | 11 | 7 | (7) | 29 | 11 | 7 | (7) | 29 |
| Total Segment Results | 375 | 499 | 196 | 1,024 | 402 | 519 | 160 | 1,102 |
| Less: Finance costs | (112) | (122) | (96) | (444) | (144) | (152) | (122) | (549) |
| Less: Other un-allocable expenditure net of un-allocable income | (218) | (258) | (217) | (784) | (218) | (258) | (217) | (784) |
| Add: Exceptional items | - | - | - | 245 | - | - | - | 245 |
| Profit before tax | 45 | 119 | (117) | 41 | 40 | 109 | (179) | 14 |
| Segment Assets |  |  |  |  |  |  |  |  |
| Insulation | 10,348 | 9,627 | 10,378 | 9,627 | 11,558 | 10,850 | 10,545 | 10,850 |
| Trading | 466 | 373 | 298 | 373 | 466 | 373 | 298 | 373 |
| Un-allocable corporate assets | 960 | 1,078 | 918 | 1,078 | 1,174 | 1,292 | 1,132 | 1,292 |
| Total Segment Assets | 11,774 | 11,078 | 11,594 | 11,078 | 13,198 | 12,515 | 11,975 | 12,515 |
| Segment Liabilities |  |  |  |  |  |  |  |  |
| Insulation | 3,569 | 2,947 | 3,827 | 2,947 | 4,988 | 4,375 | 4,449 | 4,375 |
| Trading | 275 | 225 | 276 | 225 | 275 | 225 | 276 | 225 |
| Un-allocable corporate liabilities | 3,776 | 3,796 | 3,427 | 3,796 | 3,776 | 3,796 | 3,427 | 3,796 |
| Total Segment Liabilities | 7,620 | 6,968 | 7,530 | 6,968 | 9,039 | 8,396 | 8,152 | 8,396 |

## Segment revenue and expense

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.
Segment assets and liabilities:
Segment assets and liabilities include all relevant amounts pertaining to a segment, which are directly attributable to individual segments or are attributable to individual segments on a reasonable basis.

## NOTES :

The standalone and consolidated financial results for the period ended June 30, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on August 06, 2018. The statutory auditor have conducted a limited review of the above standalone and consolidated financial results. These financial results are prepared in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules thereafter.
b) The standalone figures of the quarter ended March 31, 2018, are the balancing figures between audited figures in respect of the full financial year and the published unaudited year to date figures upto the third quarter of the respective financial year which was subjected to a limited review. The Company has availed the option to submit the unaudited consolidated financial results from the quarter ended June 30,2018 onwards. The consolidated figures of the quarte ended March 31, 2018 and June 30, 2017 have not been audited or reviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the unaudited consolidated financial results for thes periods provide a true and fair view of the Company's affairs.
c) The consolidated financial results for the year ended June 30, 2018 includes the results of the Company, its subsidiary held directly - Sarovar Insulation Private Limited and controlled entity - Saideep Polytherm (Partnership firm). Th standalone financial results for the quarter ended June 30,2018 also includes the profit from the controlled entity amounting to Rs. 10.65 lakhs under other income.
d) Consequent to introduction of Goods and Services Tax (GST) with effect from 1st July 2017, Excise Duty has been subsumed into GST. In accordance with Ind AS, GST is not part of revenue unlike Excise Duty. Accordingly, the figures for the periods upto 30 th June 2017 are not comparable to those thereafter. Hence, the following information is provided for comparability of revenue from operations across various periods:

| Particulars | STANDALONE |  |  |  | CONSOLIDATED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter ended |  |  | Year ended | Quarter ended |  |  | Year ended |
|  | $\begin{gathered} \hline \text { June } \\ \text { 30, 2018 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } \\ \text { 31, } 2018 \end{gathered}$ <br> (Audited) | $\begin{gathered} \hline \text { June } \\ \text { 30, 2017 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | March <br> 31, 2018 <br> (Audited) | $\begin{gathered} \hline \text { June } \\ \text { 30, 2018 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } \\ \text { 31, } 2018 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June } \\ \text { 30, 2017 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | March <br> 31, 2018 <br> (Audited) |
| Revenue from operations | 4,121 | 4,164 | 3,809 | 15,054 | 4,702 | 5,163 | 4,478 | 17,310 |
| Less: Excise duty | - | - | 286 | 286 | - | - | 525 | 525 |
| Net revenue | 4,121 | 4,164 | 3,523 | 14,768 | 4,702 | 5,163 | 3,953 | 16,785 |

f) Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after April 01, 2018, replaces existing revenue recognition requirements. Under the modified retrospective approach there were n significant adjustments required to the retained earnings at April 01, 2018. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in financial results.
g) The above financial results are also available on the stock exchange websites www.bseindia.com, www.nseindia.com and on our website www.beardsell.co.in.
h) Figures of the previous period, wherever necessary, have been regrouped / reclassified to conform to the current period's classification / presentation

